



SELL TRUCKS, PARTS AND SERVICE PROFITABLY.™

# ADP's ASP Managed Services

Part of the infrastructure solution of Web-Enabled Business.

## SOLUTIONS THAT SIMPLIFY DAY-TO-DAY DEALERSHIP MANAGEMENT

### Are you tired of investing in technology upgrades and then having them become obsolete?

Let ADP provide you with technology investment protection with our Application Service Provider (ASP) Managed Services solution. ADP's ASP Managed Services frees you from the daily headaches of system administration and allows you to focus on your core business of building customer relationships and selling more trucks, parts and service profitably.

ADP's ASP Managed Services provides you with the latest technology and services for one monthly fee. No up-front costs or ongoing frustrations associated with managing multiple vendors, IT infrastructure and ongoing maintenance. ADP's ASP Managed Services does it all for you...business application hosting, high-speed local network installation, total system management and more.

ADP's ASP Managed Services provides your dealership access to sales, service, parts and business applications as via a state-of-the-art high-speed network. The network securely connects each dealership location to an ADP owned and operated Data Center. ADP takes on the complete responsibility of managing and securing the system, 24 hours a day, 7 days a week.

### ADP's ASP Managed Services includes Hosting Services, Access Services and Network Services.

ADP provides you with a stable ASP platform and supporting services; secure and reliable DMS access; and safe, and reliable wide-area networking.

**Hosting Services** replaces the on-site Dealer Management System (DMS) and provides your dealership with complete off-site DMS business application managed services. ADP's ASP is flexible and scalable to fit any size dealership...from a single point location with a small number of users to a large multi-site dealer group. Additional Hosting Services benefits include:

ADP Data Center Management You no longer have to manage software upgrades, worry about system breakdowns or data security, data backups, disaster recovery or any related maintenance. ADP can also provide hosting service for ADP's CRM application, Right Relationship 360.

Data Security Dealership data is backed up nightly and safely stored at a secondary facility remote from the data center. Your data is safe with ADP's ASP solution.

Investment Protection Never buy another server. Flexible solution easily changed to accommodate business growth or technology improvements.





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**Access Services** provides high-speed, cost-effective connectivity between the dealer's location(s) and the ADP Data Center.

Data Center Connectivity High-speed, cost-effective connections—both primary and backup solutions—to ensure consistent and reliable data center connectivity and access to dealership data.

Manufacturer DCS-Provides reliable, secure connectivity from the ASP Data Center DMS to manufacturer systems.

**Network Services** provides local area network design and equipment to connect the PC's, terminals, third-party on-site servers and printers at your dealership.

Network Design and Installation As the leading network technology provider in the industry, ADP has successfully implemented network solutions for all size dealership locations. Your current local area network (LAN) is evaluated for ASP compatibility. We design a solution to meet your specific dealership needs.

Network Equipment ADP has partnered with major industry leaders in the technology and communication sector to provide you with state-of-the-art network equipment and support.

Compare ADP's ASP Managed Services against other service provider offerings. Ask for results...ADP's ASP has been extensively tested and proven successful in all size dealership environments. Hundreds of dealerships are operational today at ADP Data Centers.

Let ADP handle the daily management of your hardware and software administration with ADP ASP Managed Services so you can spend more time capturing new customers, generating more sales and counting bigger profits.

**Only ADP offers you complete, comprehensive  
ASP Managed Services today.**

Find out more about how ADP's ASP Managed Services can eliminate your system headaches. Talk to an ADP associate today at 1-888-424-6342 or visit us at [www.DealerSuite.com](http://www.DealerSuite.com).