

# Full Maintenance Lease & Rental

## Leasing & Rental Software Especially for Truck Dealers

### DEALERSHIP AREA

Front Office  
Truck & Trailer Leasing  
Truck & Trailer Rental  
Service

### ISSUES

Accurate Customer  
Billing  
Tracking Unit Costs  
Fuel Billing  
Contract Maintenance

ADP's Full Maintenance Lease & Rental (FML&R) application provides heavy-duty truck dealerships with tools designed to streamline the ever-increasing leasing workload. Invoicing, fuel consumption and vehicle profitability can be tightly controlled and updated automatically. The system delivers complete and accurate information on daily transactions. It also provides individual facts or complete reports on unit status, preventive service schedules, repairs, fuel, mileage and financial information.

With streamlined implementation and customizable training, you'll be equipped with the right information at the right time to manage your lease and rental fleets efficiently.



### Know Which Vehicles Are Making Money for You

- Do you need unit profit and loss statements that include revenue per mile, cost per mile and profit per mile?
- What about utilization reports showing an individual vehicle's total expense, total revenue, total miles, total days utilized and total profit?
- Could you use monthly and quarterly reports that show actual miles traveled, actual miles per gallon, gallons used for each state, vehicle and customer?

With FML&R, this vehicle information is readily available, and financial summaries are available for each vehicle or for the entire fleet.

In addition, you can access comprehensive reports showing financial information by branch and by customer.

You'll know which areas of your business are profitable and can then focus your attention on what's really important.

If you have the ADP **w.e.b.Suite™** Dealer Management System, you can access many FML&R functions in the **w.e.b.Suite** point-and-click "desktop" format. The **w.e.b.Suite** fast lane provides a quick snapshot of your available units and unposted invoices. Drill down to view customer, vehicle and other information quickly, using **w.e.b.Suite's** easy-to-use and learn navigation.



## Powerful Tools for Your Leasing and Rental Business

FML&R software is available in several configurations, so you can select the modules that best fit your business.

As part of every installation, the basic FML&R system includes functions to add customers, drivers, vendors and vehicles to the database. System setups allow you to determine how items will post to accounting.

You can also calculate depreciation, set up amortization schedules and keep up with notes payable balances. A wide variety of reports allow managers to control expenses and make timely decisions.

We also offer program modules specific to the type of business you are running, and they can be installed together or individually:

<b>Rental Billing</b>	Efficiently manage invoicing for rental activities. Enter multiple rates and customer insurance information. Create rate profiles for specific customers by vehicle type, so that you do not have to re-enter special pricing each time the customer rents from you. Set up profiles for vehicle types or individual units. Customize your rental contracts and print billing for short or long-term rentals. Includes miscellaneous billing.
<b>Lease Billing</b>	Invoice all contracts due to be billed. With each billing, the system calculates the fixed, finance, mileage, insurance, miscellaneous charges and sales tax, then prints an invoice. Meter readings are tracked. All invoicing activity is automatically reflected in accounting records. Includes miscellaneous billing.
<b>Fuel Billing &amp; Trip Reporting</b>	Track both internal and external costs for fuel, oil, tires, repairs and miscellaneous charges as well as entry of amounts billed to customers and sales for profit reports. Trip reporting allows entry of mileage by trip for each state, categorized by type of miles traveled.
<b>Preventive Maintenance</b>	Keep vehicles properly maintained by setting up a planned preventive maintenance schedule by week and/or mileage. Track and report when service is due.

Comprehensive training is included with the application—a combination of instructor-led live classes delivered via the Internet, onsite visits and computer-based training. In addition, when you hire new employees, regularly-scheduled, web-based training is available at no additional charge to bring them up to speed.

**Whether your business leases, rents, or performs contract maintenance, FML&R can streamline your processes. Talk to us today to find out more.**

For more information about **Full Maintenance Lease & Rental** or any other ADP solution, please call us at (800) 488-8534 ext. 6599 or visit us at DealerSuite.com.

